

## Welcome Aboard

If you're reading this, you're about to embark on a new project. Congratulations! We know your head is swimming with questions and concerns as you weigh your options – that is to be expected. We're here to help you navigate through the process, to make it as easy for you as possible while recommending the most effective way to accomplish your goals.

### About the Company

Adapta Interactive provides high quality, custom solutions for web design and web development, helping clients drive their brand and grow their business. In addition to web solutions, we also offer graphic design, social media and content writing services.

The company was founded in 2006 and rebranded from its original name, Frontier Web Development, in 2012. Since our inception, we've built a strong reputation for truly understanding our clients' business goals and delivering customized solutions that sustain them.

### Services

#### Web

- Consulting
- Content Management Systems
- Responsive Web Design
- E-commerce
- Databases
- Integration
- Hosting
- Social Media Accounts

#### Graphic Design

- Logos
- Business Cards
- Letterhead/Envelopes
- Postcards
- Brochures/Flyers
- HTML Emails
- Social Media Skins
- Print/E-newsletters
- Brand Standards

#### Content Writing

- Web Content
- Print Content
- Social Media Content
- Google Analytics Reports
- Slideshows & Videos

### Hourly Rate

Our billable rate is \$125 per hour. Negotiations are encouraged on projects with a large scope.

### Business Hours

Monday – Friday | 8:00 am – 5:30 pm  
Online support available 24 hours a day

## How We Work

If you choose to work with us, you'll be assigned an Account Manager that is devoted to your project from start to finish. In addition to our developers, this person will be the "expert" on your project every step of the way, communicating with you on a regular basis.

### Approaches to Web Projects

We can create effective websites with initial budgets from \$4,500 to over \$50,000. Depending on the level of complexity, we work on web projects in one of two ways:

#### 1-Phase Approach

- Employed for websites with basic features
- Deliverables include initial website mockups and your fully developed and tested website
- All-in-one cost for design and development starting at \$4,500

#### 2-Phase Approach

- Employed for websites or internal systems with "not-so-basic" features
- Deliverables include initial project mockups, comprehensive project prototypes and your fully developed and tested website/system
- Separate budgets for each phase (first, Planning & Design, then Development) with total project cost starting at \$7,200

## Website Costs

### Initial Investment

Because we build custom web solutions, your website/web project - once it's built - belongs to you. Therefore, there are no ongoing maintenance costs or licensing fees related to the actual website. You will only need to come to us for new features or enhancements you want to add as your business grows.

### Ongoing Costs

#### Domain Registration

In order to set up a website, you'll need to have a domain name (like [www.adaptainc.com](http://www.adaptainc.com)). We can purchase and manage your domain for you which costs \$15 per domain annually.

#### Web Hosting

Hosting costs vary depending on the size of your website and bandwidth requirements. Our hosting packages also allow you to host email on your domain. The cost for most projects starts at \$10/month.

#### Security Products

If your website handles sensitive information such as online payments, you'll want to purchase an SSL (Secure Socket Layer) to protect that data. SSL costs vary based on security level, however the standard one we recommend is \$150-\$250/year.

## Geek Speak

As a full scale development company, we have a complete repertoire of skills to handle any type of web or software development project. Our developers are highly skilled professionals who are dedicated to best practices in web development as well as keeping abreast of the latest industry tools and techniques.

### Primary Technologies

Custom CMS Platform  
PHP 4.x/5.x: Zend Framework, Smarty, PEAR  
HTML 4/5, CSS 2/3  
Javascript: AJAX, jQuery, YUI  
CKEditor/CKFinder (WYSIWYG online editor and file manager)  
Actionscript 2/3  
Apache Web Server 2.x, mod\_rewrite  
MySQL 4.x/5.x  
SOAP, JSON, XML/XML-RPC/WSDL/AJAX

### UI Design

W3 Specifications Compliance  
Flex Applications  
Flash Animations  
Responsive Websites (optimized for phones and tablets)

### Payment and Shipment Vendors

Authorize.net  
PayPal  
SWREG  
FedEx

### Hosting Services

cPanel Website Hosting  
Email Hosting: IMAP, POP3  
DNS Hosting  
Domains, SSL Certificates Management

### Web Analytics

Google Analytics  
Google AdWords  
Bing Webmaster Tools  
Yahoo! Web Analytics

### Social Media Integration

Facebook  
Twitter  
LinkedIn  
YouTube  
Google+

### Email Marketing Services

Constant Contact  
Campaign Monitor

### Supported CMS Platforms

WordPress  
Joomla

### Secondary Programming Languages

C/C++  
Delphi  
Bash  
Python  
Perl

### Supported Database Types

MS SQL  
Sybase SQL Anywhere/Sybase ASE  
Interbase/Firebird  
SQLite

## What Our Clients Say About Us

We're proud of the strong relationships we've built with our clients. We're not just another technology vendor, but a business partner they know they can turn to for consulting, troubleshooting and brainstorming.

### Client List

Schwebel, Goetz & Sieben

Old Dutch Foods, Inc.

Tracker Software

Apple Automotive

Sterling Cross Communications

Premier Electrical Corporation

Wisconsin Dells Ramada

Ramada Plaza Minneapolis

Copperwood Real Estate

Leines Hotel Advisors

Hole Products

Jewelers Resource

MN Shopping Center Association

MN Commercial Association of Real Estate

MN Automobile Dealers Association

Mindspark Creative

Jays Company

Hearing Help Audiology

### Client Testimonials

"Our association with you has been a fruitful and satisfying experience. Besides giving great support, you developed a powerful and sophisticated website that has met all the needs of our business."

"You deliver excellent service at very fair rates. Our new website looks fantastic, helps our staff work more efficiently, and our members love it. Thank you!"

"I've worked with you for over 5 years now. Our company has grown to having a website that brings thousands of dollars in Internet orders every business day. You provide creative ideas and practical solutions for all my needs."

"The creative suggestions you made were intuitive, insightful, and most of all, useful. A great partner from start to finish. A+ professionals."

"We like everything about our website. It makes us look good and we like that!"

#### **John Verbeeten**

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*Feel free to contact them  
if you'd like to know more!*